

SECRET

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

22 July 1977

Bob,

Re your draft DCID on intelligence definitions, you may be able to benefit from the 10 months and 22 hard bargaining sessions that the HRC Task Force has behind it thus far (it is a continuing activity). Attached is the working product to date, formally approved by State, DIA, CIA, Treasury, ERDA, Army, Navy, Air Force, NSA and the FBI; coordinated by the NFIB and approved by the DCI. The key to getting everyone to salute and use these definitions - besides compromise - is to be found in the covering explanation (Pg 34), to wit: it is not encyclopedic, but rather a living text of terms in regular and frequent use, and will be continuously revised by mutual consent to reflect changes taking place in intelligence practices.

In our inaugural effort we identified and addressed a number of problem areas which have bedeviled human resource collection managers and reviewing officials for years. Of particular note in this regard are the differences in intention among the following terms:

a. Review versus Evaluate versus Assess

Review - To examine, inspect, and discuss in a critical manner, precedent to consideration of value.

Evaluate - To appraise the worth of an intelligence activity or result in terms of its contribution to a specific goal, or the credibility, reliability, pertinency, accuracy, usefulness of information in terms of an intelligence need, usually without reference to cost.

Assess - A management deliberation in which the value of an intelligence activity, result, or product is weighed against resource allocation or expenditures.

b. Guidance versus Requirement versus Tasking

SECRET

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

SECRET

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

Collection Guidance - Information which interprets, clarifies, or expands upon previously defined intelligence needs. Consumer guidance points the way for collection managers. Collection manager guidance steers the course of field collection.

Collection Requirement - A specific statement of information need. A specific form of guidance which is sanctioned by the resource manager and carries an implicit authorization to commit resources in collection tasking.

Tasking - The assignment or direction, by command channel, of an individual or activity to perform in a specified way for achievement of a specified end, objective, or goal.

c. User versus Consumer

Intelligence User - An intelligence producer or other person who uses foreign information or produces finished intelligence in the conduct of intelligence activities.

Intelligence Consumer - A policymaker or action officer outside the intelligence community that employs intelligence information, in any of its various forms to support activities that are not intelligence related.

Two new terms, Foreign Affairs Community and Actionable Intelligence, had to be created to fill commonly recognized needs. The latter term, Actionable Intelligence, I particularly commend to your attention since it very nicely resolves one of the issues in the space between national and tactical.



25X1

SECRET

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7  
HUMINT PLAN

ANNEX E

GLOSSARY OF INTELLIGENCE TERMS

This Glossary is a living text of intelligence parlance which departments and agencies of the Foreign Affairs Community are asked to use in communicating with each other on human resource intelligence matters. It represents the accumulative product of a continuing activity being sponsored by the DCI's Human Resources Committee under auspices of the National Foreign Intelligence Plan for Human Resources. It is not intended that the Glossary be encyclopedic; it is intended that it cover terms in regular and frequent use by Community elements interacting on intelligence matters. New words may be added or dropped as they come into or drop out of active use within the Community. The language of terms already in the Glossary may be revised by mutual consent to reflect changes taking place in human resource intelligence practices. In all cases the language of the intelligence terms will be developed by the Human Resources Committee and agreed to by all participating departments and agencies.

INTELLIGENCE TERMS

ASSESS - A management deliberation in which the value of an intelligence activity, result, or product is weighed against resource allocation or expenditures.

COLLECTION - The acquisition of information and the delivery of the collected information to the consumer.

CLANESTINE COLLECTION - The collection of foreign intelligence information in a manner precluding attribution to the collector, agency/activity where disclosure of the manner of collection could be inimical to the U.S. Government.

COLLECTION GUIDANCE - Information which interprets, clarifies, or expands upon previously defined intelligence needs. Consumer guidance points the way for collection managers. Collection manager guidance steers the course of field collection.  
SEE COLLECTION REQUIREMENT.

COLLECTION PROGRAM - Describes the planning, implementation, resource management and direction of activities relative to collection and distribution of information responsive to defined needs.

COLLECTION REQUIREMENT - A specific statement of information need. A specific form of guidance which is sanctioned by the resource manager and carries an implicit authorization to commit resources in collection tasking. SEE COLLECTION GUIDANCE, ALSO TASKING.

- COUNTERINTELLIGENCE - That intelligence activity, with its resultant product, devoted to destroying the effectiveness of inimical foreign intelligence activities and undertaken to protect the security of the nation and its personnel, information, and installations against espionage, sabotage, or subversion.

COVERT OPERATIONS (COVERT ACTIONS) - SEE SPECIAL ACTIVITIES IN SUPPORT OF NATIONAL FOREIGN POLICY OBJECTIVES.

ESPIONAGE - The act of acquiring foreign intelligence by clandestine methods that are illegal under the laws of the target country.

EVALUATE - To appraise the worth of an intelligence activity or result in terms of its contribution to a specific goal, or the credibility, reliability, pertinency, accuracy, usefulness of information in terms of an intelligence need, usually without reference to cost.

FOREIGN AFFAIRS COMMUNITY - Those departments, U.S. Government agencies, and other organizations which are represented in U.S. diplomatic missions abroad; and Executive Branch entities which may not be represented abroad but are significantly involved in international activities with the governments of other nations. SEE ALSO INTELLIGENCE COMMUNITY.

HUMAN SOURCE - A person who wittingly or unwittingly imparts intelligence information by any means to an intelligence activity.

HUMAN RESOURCES COLLECTION PROGRAM - The sum of personnel, funds, facilities, and other assets authorized in NSCIDs 2, 4, 5 and 9 to conduct collection activities concerning foreign countries.

INTELLIGENCE -

ACTIONABLE INTELLIGENCE - Information that is directly useful to consumers without having to go through the full intelligence processing cycle.

NOTE: It may address strategic or tactical needs, as in close-support type collection for U.S. negotiating teams or action elements dealing with international terrorism, narcotics, etc.

BASIC INTELLIGENCE - Factual, fundamental, and generally stable information about all aspects of a nation--physical, social, economic, political, military, biographical, and cultural--which is used as basis for intelligence products in support of planning, policymaking, and military operations.

SECRET

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

CURRENT INTELLIGENCE - Intelligence of all types or forms of immediate interest to the users of intelligence; it is usually disseminated without the delays incident to complete evaluation or interpretation.

DEPARTMENTAL INTELLIGENCE - Intelligence which government departments and agencies require or generate in support of their own missions. SEE NOTE ON STRATEGIC INTELLIGENCE.

FINISHED INTELLIGENCE - The end product of a cumulative process of information gathering, research, and analysis.

FOREIGN INTELLIGENCE INFORMATION - Information concerning the capabilities, intentions, and activities of any foreign power organizations, or their agents; or of any non-United States person, whether within or outside the United States; or concerning foreign intelligence sources and methods, equipment and methodology unique to the acquisition of exploitation of foreign intelligence, foreign military hardware obtained for exploitation, and photography or recordings resulting from U.S. foreign intelligence collection efforts.

INTERDEPARTMENTAL INTELLIGENCE - Integrated departmental intelligence required by various elements of the government for the execution of their missions.

NATIONAL INTELLIGENCE - Intelligence required by the President, the NSC, and other officials of the U.S. Government involved in formulating and directing the implementation of national security policy. SEE STRATEGIC INTELLIGENCE

STRATEGIC INTELLIGENCE - Intelligence required for the formation of policy and military plans and operations at the national and international levels. SEE FOREIGN INTELLIGENCE INFORMATION.

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7  
37  
SECRET

SECRET

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

INTELLIGENCE COMMUNITY - Refers to CIA, NSA, and DIA, the special offices within DoD for collection of specialized intelligence through reconnaissance programs; and the intelligence elements of the military services, FBI, State, Treasury, and ERDA. SEE ALSO FOREIGN AFFAIRS COMMUNITY.

INTELLIGENCE CONSUMER - A policymaker or action officer outside the intelligence community that employs intelligence information, in any of its various forms to support activities that are not intelligence related. SEE INTELLIGENCE USER.

INTELLIGENCE USER - An intelligence producer or other person who uses foreign information or produces finished intelligence in the conduct of intelligence activities. SEE INTELLIGENCE CONSUMER.

MONITORING - The overt or clandestine act of observing, listening to, intercepting, recording, transcribing any form of communications or media for intelligence collection or intelligence security purposes.

NATIONAL FOREIGN INTELLIGENCE PROGRAM - Encompasses the Human Resources Collection Programs of departments and agencies; the programs of the CIA and the special offices within the DoD for the collection of specialized intelligence through reconnaissance programs; the consolidated cryptologic program; and other programs of the departments and agencies, not including tactical intelligence, designated by the Committee on Foreign Intelligence as part of the program.

RAW INTELLIGENCE - Unevaluated information of potential intelligence value.

REPORTING - The flow of information from those who gather information in the field to the consumer/user of the information.

REVIEW - To examine, inspect, and discuss in a critical manner, precedent to consideration of value.

SENSITIVE SOURCES AND METHODS - A sensitive source is a person, organization, or technical means which provides intelligence, subject to protection of identity and intelligence relationship, and is vulnerable to counter action and thus could be lost or diminished in effectiveness should identity become compromised. Sensitive methods are the means by which support is provided to, or intelligence received from, sources when such means are vulnerable to counter action or to loss of essential privacy if they are compromised.

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

SECRET

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

SPECIAL ACTIVITIES IN SUPPORT OF NATIONAL FOREIGN POLICY OBJECTIVES Activities--other than the collection and production of intelligence and related support functions--designed to further official United States programs and policies abroad and which are planned and executed so that the role of the U.S. Government is not apparent or publicly acknowledged. SEE COVERT OPERATIONS.

TASKING - The assignment or direction, by command channel, of an individual or activity to perform in a specified way for achievement of a specified end, objective, or goal. SEE COLLECTION REQUIREMENT.

CLANDESTINE OPERATIONS (HUMAN RESOURCES) - Operation aimed at gaining access to closely guarded targets, using human resources and supporting assets; may also include the use of sensing devices. Operations are always marked by secrecy, to preclude increased countermeasures. Clandestine operations differ from overt operations principally in the care taken to limit knowledge concerning them to only those persons with a genuine need-to-know, and to conceal them from the target government, which considers them illegal. The operations are usually also concealed from other governments, except when conducted bilaterally. Also known as espionage or agent operations. Not to be confused with overt operations.

INTELLIGENCE COORDINATION - To bring an intelligence matter into common action for most effective results. Also, a procedure in the management of intelligence activities, programs, resources, and operations which signifies concurrence.

OVERT OPERATION (HUMAN RESOURCES) - Human resource collection operation for gathering materiel or information by observation or from knowledgeable human sources, or openly available media. The collection process may be classified or unclassified. Differs from clandestine operations chiefly in that the target and host governments as well as the sources involved are normally aware of the general activity although the specific acquisition, sites, and processes may be successfully concealed.

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

SENDER WILL CHECK CLASSIFICATION TOP AND BOTTOM

Approved For Release 2004/03/25 : GSA GEN FORM 596A (REV. 4-1-63) 03030-7  
CONFIDENTIAL SECRET

**OFFICIAL ROUTING SLIP**

TO	NAME AND ADDRESS	DATE	INITIALS
1	OPP/PPD pm 5510		
2			
3			
4			
5			
6			
ACTION	DIRECT REPLY	PREPARE REPLY	
APPROVAL	DISPATCH	RECOMMENDATION	
COMMENT	FILE	RETURN	
CONCURRENCE	INFORMATION	SIGNATURE	

Remarks:

FOLD HERE TO RETURN TO SENDER

SS AND PHONE NO.	DATE
OPP/HRD	22 July 77

Approved For Release 2004/03/25 : GSA GEN FORM 596A (REV. 4-1-63) 03030-7

SENDER WILL CHECK CLASSIFICATION TOP AND BOTTOM

Approved FOR RELEASE 2004/03/25 CONFIDENTIAL SECRET 00596A00040003030-7

**OFFICIAL ROUTING SLIP**

TO	NAME AND ADDRESS	DATE	INITIALS
1	A/D/DCI/IC	10 AUG 1977	D
2	OPD	8/11/77	
3			
4			
5			
6			
<input checked="" type="checkbox"/>	ACTION	DIRECT REPLY	PREPARE REPLY
	APPROVAL	DISPATCH	RECOMMENDATION
	COMMENT	FILE	RETURN
	CONCURRENCE	INFORMATION	SIGNATURE

Remarks:

*See DCI's notes.*

STAT

TO RETURN TO SENDER	
ESS AND PHONE NO.	DATE
	8 Aug 77
<input checked="" type="checkbox"/>	

Approved For Release 2004/03/25 : CONFIDENTIAL SECRET 00596A00040003030-7

**STAT**

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7

Approved For Release 2004/03/25 : CIA-RDP80M00596A000400030030-7